



# NCMA

NATIONAL CONTRACT MANAGEMENT ASSOCIATION



## EAST TENNESSEE



# VOICE

## DECEMBER 2022

[www.ncmaet.com](http://www.ncmaet.com)

[facebook.com/ncmaEastTennessee](https://facebook.com/ncmaEastTennessee)



## MEMBERSHIP MEETING

- Where:** DoubleTree Hotel, Oak Ridge
- When:** Wednesday  
December 5th, 2022
- Social:** 11:30 am
- Lunch:** 11:45 am
- Cost:** \$20.00 for Members  
\$25.00 for Non-Members  
Paypal: [paypal.me/NCMAEastTennessee](https://www.paypal.me/NCMAEastTennessee)  
*You may pay by cash or check at the door, but paying via Paypal is strongly encouraged.*
- Speakers:** **CHUCK CARRINGER**  
(1 CLP/CEU ELIGIBLE)  
*President / Chuck Carringer Executive Coaching, LLC.*
- Menu:** Garden Salad  
Honey Dijon and Ranch Dressings  
Wood Grilled Ham Steak  
with Pineapple Glaze  
Candied Yams  
Green Beans  
Assorted Dinner Rolls with Butter  
Apple Pie with Whipped Topping  
Iced Tea, Coffee, Decafe and Water

*~ Now accepting payment in advance through 11:00am EST the day before event. If you pay after 11:00 am, your payment may be credited to the following month's NCMA event.  
Just visit [paypal.me/NCMAEastTennessee](https://www.paypal.me/NCMAEastTennessee) and enter your amount.~*

**\*\*You must still make your reservation with Vicki Dyer even if you use PayPal to make your payment. We apologize, but refunds cannot be given on advanced payments.\*\***

Reservations **MUST** be made by **Tuesday, December 6th by 11:00 a.m.** Please contact Vicki Dyer or Don Evans at 483-9332 or [vdyer@scisale.com](mailto:vdyer@scisale.com) / [devans@scisale.com](mailto:devans@scisale.com)  
*Space is limited.*

## PRESIDENT'S CORNER

Season's Greetings,

What an amazing turnout at our November meeting; thank you all for showing up for the small business panel. Our December 7<sup>th</sup> meeting will be a fun event, and I hope just as many of you are able to attend. As the holiday season ramps up, so do the activities with our chapter. The NCMA ET Chapter is hosting a virtual food drive with Second Harvest to help those in need right here in East Tennessee...please consider giving. Our chapter matches member donations, so your contributions are multiplied! The chapter also has a new way to volunteer in person, consider joining our members for the Weigel's Family Christmas Charity event in person on Dec 3<sup>rd</sup>; it's a family affair, so feel free to bring your family too. Some of us will be at the national Government Contract Management Symposium during that time, but I look forward to seeing the photos. As you read the newsletter and find out the details about the Dec chapter meeting, the two charitable opportunities, and our Dec 8<sup>th</sup> happy hour and white elephant exchange at Crafter's Brew, I hope each of you find something that resonates with you and that you can connect with chapter colleagues.

As I write this, Thanksgiving is just a few days away. I'd be remiss if I didn't tell you all that I am thankful for the connections I've made through NCMA membership. This year I'm especially thankful for all the volunteers that makes the ET NCMA Chapter the very best chapter I've been affiliated with!

See you Soon!

Jamie A. Ford, CFCM  
President, NCMA ET Chapter

## SPEAKER BIO

### CHUCK CARRINGER

*President*

*Chuck Carringer Executive Coaching, LLC*



Dr. Chuck Carringer is President of Chuck Carringer Executive Coaching LLC. Chuck is an executive coach, trainer and speaker based in Knoxville, Tennessee. Chuck holds a doctorate in

Executive Leadership emphasizing executive coaching and holds a certification from the prestigious John Maxwell Coaching, Speaking, and Training Certification Program.

Chuck has conducted over 6000 executive coaching meetings with leaders at every organizational level in dozens of different professional fields, partnering with them to advance in both performance outcomes and leadership development. In addition, he has delivered over 600 training/speaking presentations to diverse audiences featuring best practice content delivered in an engaging and inspirational style.

Chuck serves as a faculty member for the U.S. Chamber of Commerce Institute for Organizational Management and as an executive coach for The University of Tennessee Haslam College of Business Graduate and Executive Education Leadership Development Programs. Chuck partners with nonprofit Boards of Directors as a certified BoardSource consultant. Chuck is also certified in the DiSC suite of instruments and an authorized distributor and facilitator of the Pat Summitt Online Leadership Program.

Chuck hosts a weekly leadership podcast entitled, Leadership Upside. In addition, he also posts a weekly “Leadership Nugget”, which is a brief leadership-focused video available on his website.

Chuck is a former distinguished, public school educator serving in a variety of roles at the high school level including teacher, Hall of Fame Coach, Athletic Director, and Principal (during his tenure the graduation rate increased from 79% to 92% and he successfully completed a 58-million-dollar construction renovation project).

## MEMBERSHIP SPOTLIGHT

### TESS KLATT

*Supply Chain Manager*

*United Cleanup Oak Ridge, LLC (UCOR)*



Over the past 16 years, Mrs. Klatt has performed procurement, contract management, and proposal activities for private, public, and not-for-profit entities serving the U.S. government, and retail/commercial business sectors. Her work experience in-

cludes work at the Hanford Nuclear Site in Richland, WA with AECOM, Bechtel National, and Orano Federal Services. Her expertise is in implementing process improvements and leading strategic sourcing initiatives.

Mrs. Klatt started with UCOR in January 2019, and during her time at UCOR has served as a Senior Subcontract Administrator, Prime Contract Administrator, and Compliance Manager before starting her current role. Mrs. Klatt has been an NCMA member since 2007. She was active in the Columbia Basin chapter

before moving to East Tennessee. She enjoys attending the National Education Seminar (commonly known as NES) each year, as it is a great way to get to know local chapter members and the information provided is always current and relevant.

Mrs. Klatt has found being connected to NCMA via social media is an easy way to make sure she doesn't miss anything. On a headquarters level, she found the best networking is done at the national World Congress event.

Benefits of NCMA that Mrs. Klatt feels have been instrumental for her career success is the Leadership Development Program and certification prep classes. These programs not only gave her the opportunity to learn more about the contract management field, but they also broadened her peer network.

Mrs. Klatt received her Certified Federal Contract Manager™ (CFCM) and Certified Professional Contract Manager™ (CPCM) NCMA certifications. She also earned a Bachelor of Science degree.



While not in the office, Mrs. Klatt enjoys being at home with her pets, traveling with her husband (both domestically and internationally), and she is always on the lookout for a restaurant

with interesting food choices.

## NATIONAL NEWS



### *Mark Your Calendars for the Government Contract Management Symposium 2022 in Bethesda, MD. December 5-6*

#### ***"Get It Done: Solutions from the Front Lines"***

This year's Government Contract Management Symposium shines a light on the front lines of the contract management profession—the people working hard where the rubber meets the road. Every GCMS session will feature real-life stories from the field to illustrate how to apply key contracting skills; spotlight the effects of new policies, regs, and practices; demonstrate applicable techniques for building your career; and reveal ways practitioners are using innovative methods and technology.

#### **Tracks include:**

- **Get Smart** - Attend these sessions if you're looking to hone your skills in some of the most challenging practices in contract management. If you're new to the profession, this track is where you'll also find voices of wisdom and experience on the essential basics every practitioner must master.
- **Get Ready** - If you're looking for insider tips, tricks and analysis on hot issues, innovations, and what's coming in contracting, this is your track. Sleepless over supply chain risk? Confused about the state of CMMC? Stymied by software acquisition? Curious about contracting bots? Enticed by the ease of OTAs and CSOs?
- **Get Ahead** - You know that true success in our field takes more than just knowing the

rules. Communication, collaboration, negotiation, influence, and leadership are just as important. And that is true whether managing contracts or your own career. This track offers deep dives and the best current thinking about the personal skills and organizational culture you need to succeed.

## WORLD CONGRESS 2023

The nation's leading training event for contract management, procurement, and acquisition professionals is being held July 23-26, Nashville, Tennessee.

Want just a glimpse of what World Congress is like? View the video below:



<https://youtu.be/BPkyG3TeNp4>

**\*Plan to join the fun during World Congress 2023 at the Gaylord Opryland in Nashville next July!\***

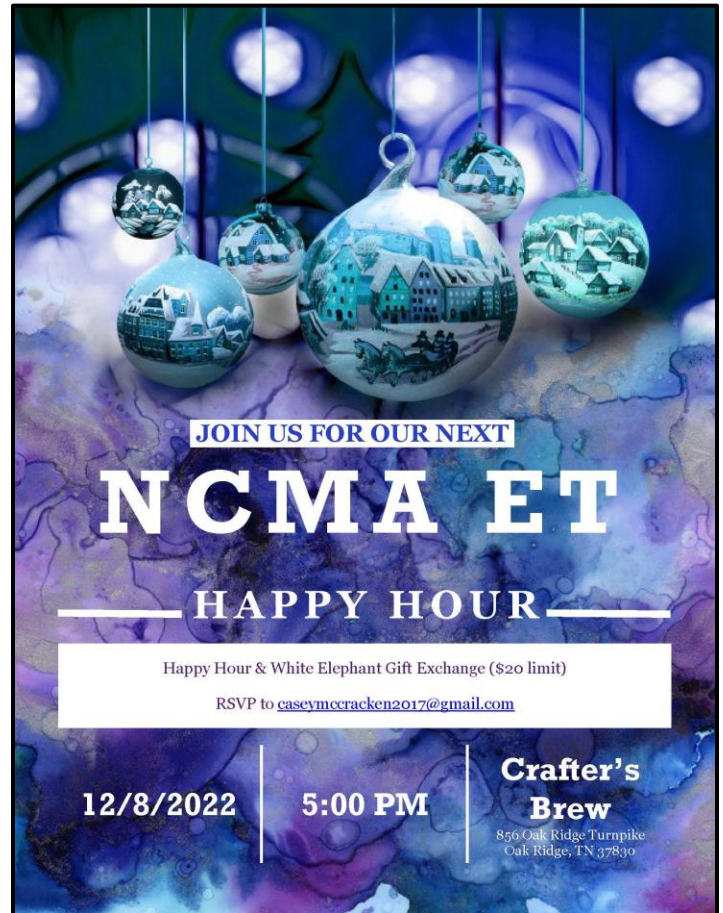


## CHAPTER NEWS

### HAPPY HOUR

Join us for the next NCMA of ET Happy Hour and White Elephant Gift Exchange (\$20 limit) on 12/8/2022 at 5pm at the Crafter's Brew in Oak Ridge.

\*\*\*See below and page 11 for more details\*\*\*



## NCMA EAST TN CHAPTER VIRTUAL FOOD DRIVE



NCMA of East TN has partnered with Second Harvest Food Bank of East TN to help in the fight to end hunger! Every dollar you give today will help Second Harvest Food Bank of East TN provide 3 meals to the 1 in 8 East Tennesseans at risk of hunger. The Virtual Food Drive is being held from 11/1/2022 – 1/1/2023. You can use the link below and thank you for your support to help end hunger!

<https://virtualfooddrive.secondharvestetn.org/drives/590>

\*Note that the link might be best used from your personal computer, as some sites may have difficulty accessing the link.

## The 25<sup>th</sup> Annual Weigel's Family Christmas Charity Event



TOGETHER We Can Solve Hunger

\$1 = 3 meals  
That's all it takes to give 3 meals.

Virtual Food Drive

Home / Drive: NCMA East TN Chapter Virtual Food Drive

**NCMA** NATIONAL CONTRACT MANAGEMENT ASSOCIATION  
EAST TENNESSEE

**NCMA East TN Chapter Virtual Food Drive**  
ENDS: 1/01/23

The East Tennessee Chapter is an established and highly regarded Chapter of the National Contract Management Association (NCMA). As an NCMA Chapter, we are a local ambassador of the world's leading professional resource for those in the field of contract management. We offer education, leadership development, networking opportunities, and valuable resources to professionals in the East Tennessee Area. Our strength lies in our loyal and diverse base of nearly 300 members, representing Industry and Government, new professionals to the highest echelons of leadership, and every position within the spectrum of contract management. We are an award-winning Chapter with award-winning members. We are the East Tennessee Chapter, and we have partnered with Second Harvest Food Bank of East TN to help in the fight to end hunger! Every dollar you give today will help Second Harvest Food Bank of East TN provide 3 meals to the 1 in 8 East Tennesseans at risk of hunger.

Our Goal: \$1000

100%  
90%  
80%  
70%  
60%  
50%  
40%  
30%  
20%  
10%

**DONATE TO NCMA East TN Chapter Virtual Food Drive**

34 DAYS LEFT TO DONATE TO YOUR TEAM

1,865 MEALS HAVE BEEN PROVIDED

The Holiday Season is quickly approaching and with it comes Weigel's long-standing tradition of giving back to the community. You are cordially invited to be a volunteer!

Please join us as we take 250 deserving children of the Knoxville community Christmas shopping!

**Date:** Saturday, December 3, 2022

**Time:** 7:15am – 1:00pm

**Place:** The Knoxville Expo Center

5441 Clinton Highway

Knoxville, TN 37912.

**PLEASE SEE PAGE 10 FOR MORE DETAILS**

## WINTER WORKSHOP

\*\*\*SAVE THE DATE\*\*\*

FEBRUARY 1<sup>ST</sup>, 2023

Please plan to join us virtually for the February 1<sup>st</sup> Winter Workshop. We have some great speakers and topics lined up to include:

- Alex Gorelik-Cyber Requirements
- Tammy Blaine- Budget 101
- Sarah Carpenter-HR Considerations and Labor Laws in Federal Contracting
- Dationa Mitchell-Contract Closeout
- Randy Henry-Cost and Pricing

Additional information will be provided in future newsletters and on our website.

## SMALL BUSINESS PANEL

Special thanks to our Small Business Panel from last months general meeting that provided a platform for excellent discussions and information for our group.

Pictured from left to right is:

Tess Klatt, Greta Ownby, Cassandra McGee and DeWillican W. Middleton



## EDUCATION OPPORTUNITY

### From The Education Committee

With a new year just over the horizon, there is no better time than now to take stock of your continuing education accomplishments and set goals for next year. Benefits to continuing education throughout your career:

- Grow your income
- Create networking opportunities
- Better job opportunities
- Stay sharp in your current position
- Develop new professional interests

NCMA offers multiple educational (general and CPE accredited) opportunities and formats to meet all your educational needs.

- ❖ Webinars – many are free! New offerings are made available throughout the year
- ❖ Online Certification Prep courses

Ready to take the next step?

- **Mark it down** – Add training dates/times to your calendar
- **Tell Someone**– we are more than likely to follow through if we tell others
- **Be strategic** – place hard copy of articles in places you sit or bookmark them on your e-device
- **Take a break** – Spend 10 minutes daily doing something good for your professional development
- **Check-in** – Be purposeful in reviewing your plans, accomplishments, and goals for learning
- **Share** – Collaborate with the NCMA via participating in a Community of Practice (Agile/Innovative Contracting, Cybersecurity, Sustainable U.S. Procurement)

### \*CERTIFICATION Prep Study Groups\*

Let us know your interest in participating in an NCMA Certification Study Group to begin as early as February 2022. Email Nancy LaForce at

[Nancy.laforce@orau.org](mailto:Nancy.laforce@orau.org) indicating your choice:

**Certification Study Group (CCMA, CFCM, CPCM)**

**Study Platform (In-person, Virtual, both)**



**New NCMA Certifications Achieved  
Congratulations to Will Mattox on  
achieving his CFCM Certification!**

### FREE VIRTUAL WEBINAR

When: January 18, 2023 at 11:30 AM EST.

Where: Zoom

Topic: TBD-More information coming soon in the January newsletter

Cost: FREE

Stay tuned for more information from the Education Committee as this PY gets going. In the meantime, check out the New Certificate Courses available thru the NCMA HQ website! (Membership Required)

[New Certificate Courses](#)

### PROGRAMS COMMITTEE

The Programs committee would like to get your feedback on the programs being offered. Please email your comments or suggestions for future events to Landon Hill at [hilldl@ornl.gov](mailto:hilldl@ornl.gov), or Katherine Bumgardner at [Katherine.bumgardner@truproject.com](mailto:Katherine.bumgardner@truproject.com).

### AREA JOB OPENINGS


- [Jacobs - Contract Administrator](#)
- [Keller Group, LLC - Buyer](#)
- [Keller Group, LLC - Purchasing Expeditor](#)
- [KPMG - Director, Supplier Diversity](#)
- [KPMG - Manager, Sourcing and Procurement, Market Data and Third Party Content](#)
- [Leidos - Buyer](#)
- [Leidos - Associate Buyer](#)
- [Leidos - Lead Subcontracts Administrator](#)
- [Leidos - Senior Subcontract Administrator](#)
- [ORNL - Supply Chain Analyst](#)
- [Relyant Global - Contracts Manager](#)
- [Relyant Global - Proposal Manager](#)
- [RSI Entech, LLC - Subcontract Specialist](#)
- [USAJOBS - Dept of Energy Contract Specialist \(GS-1102-13\)](#)
- [USAJOBS - GSA Contract Spec/Administrator/Negotiator, Procurement Analyst](#)
- [USAJOBS - US Army Corps of Engineers Contract Specialist](#)
- [UT Knoxville - Procurement Specialist](#)
- [UT Knoxville - Procurement Specialist](#)
- [Y-12 \(CNS\) - Subcontract Administration Buyer](#)

### MEMBERSHIP

Committee Chairs: Stephanie Grayson, Landon Hill, and Casey McCracken

\*\*\*SEE THE NCMA RECRUITING MATERIALS IN THIS NEWSLETTER\*\*\*

### Local Chapter Membership Numbers

Monthly members – 221 

### New Member

We would like to say a special HELLO and WELCOME to our new NCMA Members: **John Carter**.

For all our exceptional local members, please take a moment to welcome our new colleagues!





## New Visitors

In last month's membership meeting we had the following guests join our session: **Dana Tipton, Laura Houck, Amanda Riggs, and Chris Ford**. We are so glad you could join us! Please let us or any of our wonderful local members know if you need more information on the benefits of joining our local chapter!

## NEW MEMBER INITIATIVE PROGRAM BRING A FRIEND!

In an effort to grow membership and networking opportunities, the NCMA East Tennessee chapter is now starting a new member initiative program to encourage current members to invite a guest (peer or co-worker) who is a non-member to one of our monthly membership meetings. If the guest joins the chapter within 3-months of attending the initial meeting, the member and guest who joined will receive a credit that would entitle both to attend a future lunch meeting at no cost. In order to qualify for the credit, the guest who joins must complete and submit the member application attached to this newsletter.

## NEWSLETTER

As always, if you have any thoughts or suggestions on how to make our newsletter more informative or useful, please let us know!

Tracie Miller [tracie@edwardssupply.com](mailto:tracie@edwardssupply.com)

Taylor Tatum [taylor@edwardssupply.com](mailto:taylor@edwardssupply.com)

Stephen Weigel [stephen@edwardssupply.com](mailto:stephen@edwardssupply.com)

## SOCIAL MEDIA

Please like our Facebook Page!

[EAST TENNESSEE FACEBOOK PAGE](#)

Join our LinkedIn Page!

[EAST TENNESSEE LINKEDIN PAGE](#)

# The 25<sup>th</sup> Annual Weigel's Family Christmas Charity Event



The Holiday Season is quickly approaching and with it comes Weigel's long-standing tradition of giving back to the community. You are cordially invited to be a volunteer!

Please join us as we take 250 deserving children of the Knoxville community Christmas shopping!

**Date:** Saturday, December 3, 2022

**Time:** 7:15am – 1:00pm

**Place:** The Knoxville Expo Center  
5441 Clinton Highway, Knoxville, TN 37912.

## *Event Details:*

**7:15am – 7:30am** – Volunteers arrive at the Knoxville Expo Center. Upon arrival, ALL VOLUNTEERS will be required to complete a registration card and get a vest and armband.

**NCMA ET will meet at 7:30 in front of the Knoxville Expo Center front entrance for a photo op.**

**7:30am – 8:15am** – Children will arrive at the Knoxville Expo Center

**8:15am – 8:30am** – Volunteers are requested to gather for a quick meeting. After which, Volunteers can go to the Target (located at 6670 Clinton Highway, Knoxville, TN 37912) to await the children.

**8:30am – 8:45am** – Children will begin boarding buses for Target.

**9:05am** – Children will arrive at Target. Volunteers will line up outside of Target's front doors to pick up their child and take them shopping!

**9:05am – 10:45am** – Children will SHOP!

\*When your child has finished shopping and checking out, there will be a Weigel's or Target Employee directing the children to go to a waiting room while the remaining children finish shopping.

## *Shopping Guidelines:*

- Each child has been allocated \$200 from the Charity Fund to shop for their gifts
- Target will not allow the purchase of video games, DVDs, or CDs that are not age appropriate
- No parents or guardians are allowed to shop with their children
- If your child buys a bike or skateboard, they MUST purchase a helmet to go with it

## *Volunteers are needed to for the following as well:*

- Check-Out counter to write down the child's last name and number on the bags of gifts
- Unload the gifts from trucks at the Expo Center
- Help set-up and serve lunch for the children when they return from shopping

Please RSVP by December 1, 2022 to Misty Tanner at [misty.tanner@pxy12.doe.gov](mailto:misty.tanner@pxy12.doe.gov)



**JOIN US FOR OUR NEXT**

# **NCMA ET**

**HAPPY HOUR**

Happy Hour & White Elephant Gift Exchange (\$20 limit)

RSVP to [caseymccracken2017@gmail.com](mailto:caseymccracken2017@gmail.com)

**12/8/2022**

**5:00 PM**

**Crafter's  
Brew**

856 Oak Ridge Turnpike  
Oak Ridge, TN 37830



**NATIONAL CONTRACT MANAGEMENT ASSOCIATION  
OF EAST TENNESSEE**

**NCMA of East Tennessee: Activity Calendar for Program Year 2022-2023**

Month	Date	Time	Event	
December	7-Dec-22	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge	
		COB	Deadline for NCMA-ET Newsletter Input <b>Chuck Carringer</b>	
January	4-Jan-23	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		19-Jan-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input <b>Tina Richards, SAIC Chief Procurement Officer, Sustainability</b>	
February	1-Feb-23	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		16-Feb-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input <b>Winter Workshop</b>	
March	1-Mar-23	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		16-Mar-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input <b>Stronger TogetHER Panel</b>	
April	5-Apr-23	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		20-Apr-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input <b>National Education Seminar/ TBD</b>	
May	3-May-23	11:30 AM	NCMA-ET Monthly Membership Meeting:	
		18-May-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input <b>TBD</b>	
June	7-Jun-23	11:30 AM	NCMA-ET Member Appreciation Event:	
		COB	Deadline for NCMA-ET Newsletter Input <b>Membership Appreciation</b>	

**NCMA of ET Board of Directors and Committee Chairs 2022-2023**

<b>Officers</b>	
President	Jamie Ford
President Elect	Justin Keck
Secretary	Amina Khaliq
Treasurer	Gary Mitchell
Chapter Advisor	Susan Starr
<b>Committee Chairs &amp; Co-Chairs</b>	
Education	Nancy LaForce
	Ashley Bumgardner
	Hazel Orick Gibson
Employment	Pamela Dawson
	Kala Dickerson
	Brooks Baldwin
Financial Advisor	
Chapter Excellence Award	Jamie Ford
	Justin Keck
	Susan Starr
Honors & Awards	Heidi Timmerman
	Susan Starr
Membership	Stephanie Grayson
	Landon Hill
	Casey McCracken
NES	Bethany Kalous-Henson
	Anna Jagers
	Scott Clemons
Newsletter	Tracie Miller
	Taylor Tatum
	Stephen Weigel
Nominations & Elections	Tess Klatt
Scholarships	Greta Ownby
	Brian Givens
Community Coordination	Courtney Gardner
	Misty Tanner
Student Community	Ro'Miyah Morton
	Jack Yardley
Programs	Katherine Bumgardner
	Landon Hill
Webmaster	Lindsey Evans (chairman)
	Stephanie Grayson
Social Media	Amanda Daugherty
Social	Vicki Dyer
	Don Evans
Sponsorship	Ted Hotz
	Thomas Golacinski
Media	Don Evans
	Ashley Bumgardner
	Stephen Weigel
Stronger Together	Kathrine Higley (chairperson)
	Amy Underwood
	Heidi Timmerman
National News (National BOD)	Heidi Timmerman

## Our Honorary Platinum Partner



**Scientific Sales, Inc.** – A small woman-owned, minority and disadvantaged business supplying laboratory, safety, environmental and industrial items since 1987.

## Our Gold Partners



<http://execed.utk.edu>

**University of Tennessee/Haslam College of Business/Office of Graduate & Executive Education** - From its top-notch supply chain management and highly regarded accounting programs to its renowned global leadership scholars program and physician EMBA program, Haslam College of Business is 100 years strong in business education. Its six departments, nine centers and institutes and four forums, and graduate and executive education programs reach across the for profit, not-for-profit and governmental sectors of business. No matter your niche, you can find a place to make a difference at UT Haslam. Its students and faculty create the change that changes your world for the better.



**Pugh CPAs** – Our experienced business advisors provide timely, accurate and comprehensive tax, audit and accounting services for government contractors of all sizes.



[www.edwardssupply.com](http://www.edwardssupply.com)

**Edwards Supply Co** - Edwards Supply is an award winning, small, minority, and woman-owned business located in Oak Ridge, TN since 1993. Representing world class products in the electrical industry such as 3M, ABB/GE Industrial, B-Line, Burndy, Greenlee, Klein, Siemens, Unistrut, etc. to name a few. Edwards Supply's 100 years of combined product experience and award-winning customer service, enables us to exceed the high standards our customers demand of their key suppliers.

## Our Silver Partners



**VWR** – Acquired by Avantor in 2017 as a wholly-owned subsidiary, VWR serves as a leading global provider of product and service solutions to laboratory and production customers in the pharmaceutical, biotechnology, industrial, education, government and healthcare industries. The combined company is a trusted end-to-end partner to customers and suppliers from discovery to delivery. With operations in more than 30 countries and a diverse portfolio that includes more than four million branded and manufactured products, we enable customer success through innovation, cGMP manufacturing and comprehensive service offerings. Collectively, we set science in motion to create a better world.



**WOMBLE BOND DICKINSON** - Our regional heritage and local knowledge — combined with a transatlantic outlook — generate the insights capable of unlocking more opportunities for our clients. With locations on both sides of the Atlantic, we provide the breadth of legal experience and services to meet our clients' needs without losing the intimacy of being connected to our different communities. These strong local and regional ties enable us to remain close to our clients and the issues they care about. With teams located across the US and the UK, and networks and relationships around the world, we bring an international perspective and extended jurisdictional reach to a wide range of client needs — a powerful combination that presents a compelling alternative to other firms.



## East Tennessee Chapter

### ***BECOME A CORPORATE SPONSOR OF YOUR CHAPTER TODAY!***

#### **Gold**

**\$750**

- Up to 4 additional attendees invited at the Member Price (savings of \$3 per attendee) to a monthly luncheon of choice.
- Advertised with full company logo banner as the Gold Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Gold name tag banner for NMCA functions.
- Opportunity to leave literature at luncheon events.

#### **Silver**

**\$500**

- Up to 2 additional attendees invited at the Member Price (savings of \$3 per attendee).
- Advertised with full company logo banner as the Silver Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Silver name tag banner.

#### **Bronze**

**\$300**

- Advertised with company name as the Bronze Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Bronze name tag banner.

# Sponsorship Application



The East Tennessee Chapter would like to offer you a brand new sponsorship opportunity for the 2022-2023 Program Year in support of our continuing education program. Our monthly luncheon meeting is generally held on the first Wednesday of every month from 11:30am till 1:00pm. This educational series helps local acquisition professionals on both the government and industry side earn Continuing Professional Education (CPE) hours while learning about the most current or "hot" topics affecting the acquisition community from noted government and industry leaders.

The National Contract Management Association (NCMA), founded in 1959, is the world's leading professional resource for those in the field of contract management. The organization, which has over 20,000 members, is dedicated to the professional growth and educational advancement of procurement and acquisition personnel worldwide. NCMA strives to serve and inform the profession it represents and to offer opportunities for the open exchange of ideas in neutral forums.

A sponsorship with our Chapter would include your company advertised at our monthly luncheons, in our monthly newsletter and on our website. Your company would also receive a discounted rate for attendance at our monthly luncheons, and a "SPONSOR" ribbon to add to your name tag at each Chapter event.



## Company Information

COMPANY NAME

CONTACT NAME

ADDRESS

STE#

CITY/STATE

ZIP

TELEPHONE

E-MAIL

WEBSITE

Please mail the completed registration form along with sponsorship payment to East Tennessee Chapter of NCMA, PO Box 5234, Oak Ridge, TN 37831. Make all checks payable to East Tennessee Chapter of NCMA.

## Payment Method

Check enclosed for \$ \_\_\_\_\_

Please debit my bank account for:

ACCOUNT #

CHECKING/SAVINGS

ROUTING #

NAME ON ACCOUNT

SIGNATURE

## Sponsorship Type

### Gold - \$750

- Up to 4 additional attendees invited at the Member Price (savings of \$3 per attendee) to a monthly luncheon of choice.
- Advertised with full company logo banner as the Gold Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Gold name tag banner for NMCA functions.
- Opportunity to leave literature at luncheon events.

### Silver- \$500

- Up to 2 additional attendees invited at the Member Price (savings of \$3 per attendee).
- Advertised with full company logo banner as the Silver Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Silver name tag banner.

### Bronze - \$300

- Advertised with company name as the Bronze Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Bronze name tag banner.



# STAND OUT FROM THE CROWD



Transform your career with an NCMA certification



# TOP REASONS TO OBTAIN AN NCMA CERTIFICATION

- Career progression
- Earning potential—be part of the top 10% that earns \$123,000 or more\*
- Validation of your in-depth understanding of contract management

\*Bureau of Labor Statistics

## CERTIFICATION PROGRAMS

### CERTIFIED PROFESSIONAL CONTRACT MANAGER (CPCM)

Validates your overall knowledge of the *Contract Management Body of Knowledge (CMBOK)*

#### ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 120 CPE Hours

Contract Management Experience: 5 Years



### CERTIFIED FEDERAL CONTRACT MANAGER (CFCM)

Validates your overall knowledge of the *Federal Acquisition Regulation (FAR)*

#### ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 80 CPE Hours

Contract Management Experience: 1 Year



### CERTIFIED COMMERCIAL CONTRACT MANAGER (CCCM)

Validates your overall knowledge of the *Uniform Commercial Code (UCC)*

#### ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 80 CPE Hours

Contract Management Experience: 1 Year



# CERTIFICATION PROCESS



Complete and submit application



Application approval period (up to 15 business days)



Register for the exam (and study!)



Pass the exam and watch your career transform

## HERE'S WHAT YOUR PEERS HAD TO SAY...



My goal is to be an expert in contract management. NCMA certification is the best way to make visible my area of expertise.

—Self-motivated contract management professional



Working in the defense industry, the CPCM makes me more eligible for key positions on contracts.

—Member of defense industry



My NCMA certification evidences my commitment to the field of contract management.

—Early career professional



It has given me credibility in the field and led to advancement in position and salary.

—Long-term contract management professional



These certifications carry a lot of credibility with my government contracting counterparts.

—Government contractor



CONNECTING TO  
CREATE WHAT'S NEXT



Become certified at [www.ncmahq.org/certification](http://www.ncmahq.org/certification)

21740 Beaumeade Circle | Suite 125 | Ashburn, Virginia 20147  
Toll Free: 800.344.8096 | [www.ncmahq.org](http://www.ncmahq.org)

# YOU ALWAYS HAVE OPTIONS WITH NCMA'S EDUCATIONAL RESOURCES



**NCMA**  
E-LEARNING

## **Live Webinars**

Thursdays at Noon ET (1.5 CPE/CLPs)

## **Courses**

1 to 40 hours (1 to 40 CPE/CLPs)



**NCMA**  
EVENTS

## **National Education Seminars (NES)**

Hosted by Local Chapters (7 CPE/CLPs)



**NCMA**  
STORE

## ***Contract Management Body of Knowledge***

**Certification Exam Study Guides**

**Desktop Guides**



**NCMA**  
PROGRAMS

## **Leadership Development**

10 months (160 CPEs/CLPs)

[WWW.NCMAHQ.ORG/EDUCATION](http://WWW.NCMAHQ.ORG/EDUCATION)



# NCMA

NATIONAL CONTRACT MANAGEMENT ASSOCIATION<sup>®</sup>

CONNECTING TO  
CREATE WHAT'S NEXT



## WHERE YOU BELONG



**NCMA**  
NATIONAL CONTRACT MANAGEMENT ASSOCIATION<sup>®</sup>

# WHY NCMA



## EMPOWER YOUR PEOPLE



NCMA has enhanced my career in many ways. The Certified Federal Contract Manager (CFCM) course, for example, really helped me gain a better understanding of the FAR. I then took the certification test and received an instant promotion after becoming a CFCM.

–**Courtney Hewlett**, CFCM, Academy Medical, LLC



## STAY CURRENT



My NCMA membership keeps me current on federal government contracting issues and changes, as well as access to relevant peers to fully understand differing perspectives on those contracting issues and changes. I would be at a significant professional disadvantage if I were not a member of NCMA.

–**Russell Huffman**, NCMA Fellow, Webster University



## BE PART OF THE GOLD STANDARD



NCMA is the only professional association for contracts management professionals recognized nationally in the U.S. with local chapters in nearly every state. It is equally recognized and respected at all levels of government and industry. NCMA members are considered to be at a higher level of professional competence.

–**Mueed Shams**, CPCM, CFCM, Oracle Corporation





# MEMBER BENEFITS



**Collaborate**—our members-only online forum that connects you with contracting professionals around the world



Access to up-to-the-minute career opportunities on [ContractManagementJobs.com](https://www.contractmanagementjobs.com)



Over **80 local chapters** through which to build your network



Discounts on **CPE/CLP-accruing** conferences, events, and e-learning; certification prep; and the *Contract Management Body of Knowledge (CMBOK)*



**Contract Management Magazine**—the leading publication for contract management news and emerging trends



**Access** to government and industry leadership from organizations like the Department of Defense, SAIC, General Dynamics, and more



# JOINING NCMA PAYS DIVIDENDS

NCMA members receive preferred pricing on the education, content, and events they need to become the best in their field:

**CONFERENCES >>>** Members save **\$175**

**CERTIFICATION ONLINE PREP COURSES >>>** Members save **\$100**

**CERTIFICATION APPLICATIONS >>>** Members save **\$200**

**LEARNING PATHWAYS >>>** Members save **\$45**

**E-COURSES >>>** Members save **\$10**

**NCMA BOOKS AND REFERENCE MATERIALS >>>** Members save **15-30%**

**CONTRACT MANAGEMENT MAGAZINE >>>** **Free** to members (unavailable to nonmembers)

## READY TO GET STARTED?

**INDIVIDUAL MEMBERSHIP**

**MEMBER ADVOCATE TEAM**  
memberservices@ncmahq.org

**GROUP MEMBERSHIP (50+)**

**BLAKE BOYNTON**  
Business Development Manager  
blake.boynton@ncmahq.org  
571-382-1137

**NCMAHQ.ORG**

