



NCMA

NATIONAL CONTRACT MANAGEMENT ASSOCIATION



EAST TENNESSEE

A blurred background image showing two hands shaking over a laptop, symbolizing a business deal or agreement.

VOICE

MAY 2023

www.ncmaet.com

facebook.com/ncmaEastTennessee



MEMBERSHIP MEETING

Where: DoubleTree Hotel
When: Wednesday
May 3rd, 2023
Social: 11:30 am
Lunch: 11:45 am
Cost: \$20.00 for Members
\$25.00 for Non-Members
Paypal: paypal.me/NCMAEastTennessee
*You may pay by cash or check at the door, but paying via
Paypal is strongly encouraged.*

Speakers: **JOSH MULLEN**
(1 CLP/CEU ELIGIBLE)
Partner
Womble Bond Dickinson

Topic: Benefits and Pitfalls of Mentor-Protégé
Joint Venture Agreements

Menu: Fresh Garden Salad
Italian and Ranch Dressings
Angel Hair Pasta, Grilled Chicken w/
Marinara Sauce
Country Style Green Beans
Cheesecake with Berry Sauce
Iced Tea, Coffee, Decafe and Water

*~ Now accepting payment in advance through 11:00am EST the day
before event. If you pay after 11:00 am, your payment may be credited
to the following month's NCMA event.
Just visit paypal.me/NCMAEastTennessee and enter your amount.~*

****You must still make your reservation with Vicki Dyer even if you
use PayPal to make your payment. We apologize, but refunds can-
not be given on advanced payments.****

Reservations MUST be made by **Tuesday,
May 2nd by 11:00 a.m. Please contact
Vicki Dyer or Don Evans at 483-9332 or
vdyer@scisale.com / devans@scisale.com
*Space is limited.***

PRESIDENT'S CORNER

It was nice to see those of you in attendance at our April event. Big thanks to the committee who did the work to make that a success; Scott, Bethany, Anna – you rocked it! We have several opportunities to connect in person over the next two months. We have an afterwork social at Calhoun's in Oak Ridge on the 27th where we hope to connect with members and non-members alike. This event was funded by a grant we received from NCMA HQ to attract new members, so come enjoy free drinks and food. We have another after-hours event coming in May, the annual bowling charity fundraiser. You don't have to be a member to join us for either of those events, so maybe we will see some new faces at both events.

This brings me to the topic that is on my mind this month—being a good neighbor. Being a good “work” neighbor isn't just about inviting them to the after-hour socials but lending a hand or a listening ear. Helping a parent (that's a coworker) accomplish something so they can get out the door on-time to make the soccer game or keeping up with someone's tasks while they are on leave is an awesome neighborly thing to do. I can tell you from experience when I've been in positions where I felt like my co-workers were supporters, I enjoyed those jobs the most. Great teams are built around this idea!

It's easy to get so caught up in our own workloads that we don't see the crush coming down on a coworker, but let's take a pause and look around. Spring is here and we'd all like to get out there and enjoy what this time of year has to offer. Check in with a colleague in your office or even in another company just to touch base and essentially, be a good neighbor. I can promise you that this year's NCMA ET board and committee members have been good neighbors to me and made for a successful program year! If you are feeling a bit alone or in need of a “good neighbor,” come join us at one of our NCMA ET chapter events and

see if you can find one – I think your odds are pretty good!

“All will concede that in order to have good neighbors, we must also be good neighbors. That applies in every field of human endeavor.” --Harry S. Truman

Cheers,
Jamie A. Ford, CFCM
President, NCMA East TN Chapter

SPEAKER BIO

JOSH MULLEN

Partner
Womble Bond Dickinson



Josh Mullen focuses his practice on government contracts and business litigation. He assists various government contractors with litigation and general counseling in all aspects of procurement law. Josh also repre-

sents clients across various industries in multiple courts with litigating complex commercial disputes.

His experience includes representing several government contractors with the filing of and intervening in various bid protests before the Government Accountability Office (GAO), the Court of Federal Claims, multiple state and municipal procurement departments, and in other courts. He also has represented several government contractors with both filing and defending size and status protests, including protests decided by various SBA Area Offices across the United States, appeals to the SBA's Office of Hearings and Appeals, and in the Court of Federal Claims. Josh also has handled several claims and disputes on behalf of contractors.

In addition to his bid protest and disputes practice, Josh assists multiple government contractors with general counseling, including counseling related to contract management and compliance; internal investigations; the navigation of FAR mandatory disclosure obligations, including reports to the government in accordance with those obligations; negotiation and creation of various joint ventures, including several joint ventures under SBA's mentor/protégé regulations; asset and stock purchases or sales; novation agreements; negotiation of various teaming agreements and subcontracts related to the performance of Federal Government contracts; and ethics and compliance counseling, training, and implementation of codes of conduct and compliance programs for multiple contractors. He has provided guidance and counseling to multiple government contractors on a wide variety of federal, state, and local procurement regulations, including without limitation, contractors doing business with the Departments of Defense, Energy, Education, Health and Human Services, Homeland Security, Interior, Justice, State, Transportation, Treasury, and Veterans Affairs and the General Services Administration and NASA. Josh also has assisted several government contractors with counseling related to procurements involving the U.S. Army Corps of Engineers, U.S. Postal Service, the Tennessee Valley Authority, and various state and local governments.

Josh also routinely represents various clients with complex business disputes in state and federal courts across the United States primarily related to breaches of contract, employee non-compete and trade secret disputes, business torts, business fraud, and other various business disputes.

Before attending law school, Josh served as a legislative assistant in Washington, D.C., to a former Congresswoman who is now a United States Senator, where he primarily advised on issues related to health care and energy policy. He also worked as an information systems and business process consultant for a multinational business consulting, accounting, and auditing firm.

MEMBERSHIP SPOTLIGHT

BRIAN SEWELL

*Contracts Manager
Spectra Tech*



Mr. Sewell has been the Contracts Manager at Spectra Tech for four years. Prior to this position, he worked at UCOR for eight months in Prime Contracts, and Pricewaterhouse Coopers-Public Sec-

tor for two years as a Project Management Associate. He spent over 12 years working at Tetra Tech, Inc. performing contract administration, project management, and project controls. He has worked on a variety of projects supporting various Department of Energy sites and the Department of Defense (Air Force).

Mr. Sewell earned a Bachelor of Science, Agricultural Economics and Business Administration degree from the University of Tennessee, Knoxville. Additionally, he holds a Project Management Professional (PMP) certification.

Mr. Sewell has been an NCMA member since 2018. His favorite NCMA event is World Congress, which he found provides a great variety of information in a condensed format. With the constant demands of his job, it isn't always easy for him to have time to focus on continuing education. The access to information via the offered webinars has been a great tool.

In terms of networking, Mr. Sewell thinks that the best way to network through NCMA is attending events in-person. Building that relationship with people over time is critical to long-term success in life and a career.

In terms of a career benefit from NCMA, Mr. Sewell credits NCMA with helping provide a foundation that serves as a basis for making great decisions when it comes to contract management. Managing contracts is constantly evolving and being aware of issues that are on the forefront is critical. NCMA has helped him build that trust in his own knowledge base and fill in the gaps of areas that have been weak. It has also helped accelerate his learning based on being able to attend webinars and constantly read about trends that are occurring in the marketplace.

When not in the office, Mr. Sewell serves at his local church. He enjoys outdoor activities (fishing and stand-up paddle boarding), traveling, and spending time with his family. He also serves as a member on the City of Knoxville Diversity Business Advisory Committee.

NATIONAL NEWS

WORLD CONGRESS 2023

The nation's leading training event for contract management, procurement, and acquisition professionals is being held July 23-26, Nashville, Tennessee.

Want just a glimpse of what World Congress is like? View the video below:



<https://youtu.be/BPkyG3TeNp4>

***Plan to join the fun during World Congress 2023
at the Gaylord Opryland in Nashville next July!***



CMBOK® 7th Edition Is Now Available for Purchase!

NCMA's Seventh Edition of the Contract Management Body of Knowledge® (CMBOK®) is available for purchase in the NCMA bookstore. This update is driven by the changes in the Third Edition of the CMS™, which serves as the CMBOK's foundation. The CMBOK® Seventh Edition provides a common understanding of the terminology, practices, policies, and processes used in contract management. The seventh edition of the CMBOK is driven by the reaffirmation of the Contract Management Standard™. Significant changes from the CMBOK sixth edition to the seventh edition include:

- New numbering system to align with the CMS
- Updates the definition of "contract"
- Emphasizes the impact of life cycle
- New sub-competencies "Emotional Intelligence" and "Change Management"
- Adds Category Management, Earned Value Management and Sustainable Procurement.
- Other additions including new sections, appendices, and more!

CHAPTER NEWS

*****THE JUNE MEMBERSHIP APPRECIATION MEETING HAS BEEN MOVED TO THURSDAY, JUNE 8TH*****

NOMINATIONS AND ELECTIONS

The NCMA East Tennessee Chapter call for nominations of **elected officers for the 2023-2024 Program Year** is now open. Nominations from active NCMA of East Tennessee members will be accepted by the Nominations & Elections committee Chair until the election (which will occur at the monthly meeting on May 3, 2023). The officers to be elected for the 2023-2024 Program Year are:

- President – Justin Keck
- President Elect – Katherine Bumgardner
- Secretary – Amina Khaliq
- Treasurer – Gary Mitchell
- Chapter Advisor – Jamie Ford

Please contact the committee Chair, Tess Klatt, at 509-438-6030 or via email at Tess.Klatt@orcc.doe.gov with nominations, or if you have any questions.

SUBCON 2023

NCMA of ET was represented at SubCon 2023 by Chris Twiner, Heidi Timmerman and Regan Baltasar.





AREA JOB OPENINGS

- [Akima - Buyer \(DOE\)](#)
- [Akima - Buyer/Subcontract Administrator](#)
- [Arconic - Intern--Supply Chain Management](#)
- [CNS - Subcontract Administrator/Buyer \(Evergreen\)](#)
- [Fastenal - Supply Chain Associate \(516889\)](#)
- [Fastenal - Supply Chain Associate \(516890\)](#)
- [Jacobs - Entry Level Procurement Specialist Graduate](#)
- [Jacobs - Mid-Level Subcontract Administrator](#)
- [Jacobs - Federal Intermediate Purchasing Procurement Professional - Remote \(Oak Ridge\)](#)
- [Leidos - Manager, Subcontracts](#)
- [North Wind Group - Internship/Co-op Contract Administrator I/II NWG 1573F](#)
- [RSI Entech, LLC - Subcontract Specialist](#)
- [RSI EnTech, LLC - Prime Contracts Manager \[1691-01\]](#)
- [UCOR - Purchasing Specialist II/III \(Buyer\)](#)
- [USAJOBS - Dept of Energy Contract Specialist \(GS-1102-13\)](#)
- [USAJOBS - Supervisory Contract Specialist](#)
- [USAJOBS - Contract Specialist/Procurement Analyst](#)
- [USAJOBS - Contract Spec/Administrator/Negotiator, Procurement Analyst](#)
- [USAJOBS - Acquisitions Specialist](#)

NCMA SPRING SOCIAL MEMBERSHIP DRIVE

WHERE: CALHOUN'S OAK RIDGE

DATE: APRIL 27TH, 2023

TIME: 5:30PM – 7:00PM

FREE DRINKS & HORS D'OEUVRES

Come socialize with us at the NCMA Spring Social Event and bring a friend that is not part of the NCMA! Look forward to seeing you there! Please RSVP to Don Evans at de-evans@scisale.com and Amy Underwood at aunderwood@scisale.com by Friday, April 21st, 2023.

PROGRAMS COMMITTEE

The Programs committee would like to get your feedback on the programs being offered. Please email your comments or suggestions for future events to Landon Hill at hilldl@ornl.gov, or Katherine Bumgardner at Katherine.bumgardner@truproject.com.

MEMBERSHIP

Committee Chairs: Stephanie Grayson, Landon Hill, and Casey McCracken

SEE THE NCMA RECRUITING MATERIALS IN THIS NEWSLETTER

Local Chapter Membership Numbers

Monthly members – 219



New Members

We would like to say a special HELLO and WELCOME to our new NCMA Members: **Amelia Andersen and Whitney Lynde**. For all our exceptional local members, please take a moment to welcome our new colleagues!

NEW MEMBER INITIATIVE PROGRAM BRING A FRIEND!

In an effort to grow membership and networking opportunities, the NCMA East Tennessee chapter is now starting a new member initiative program to encourage current members to invite a guest (peer or co-worker) who is a non-member to one of our monthly membership meetings. If the guest joins the chapter within 3-months of attending the initial meeting, the member and guest who joined will receive a credit that would entitle both to attend a future lunch meeting at no cost. In order to qualify for the credit, the guest who joins must complete and submit the member application attached to this newsletter.

EDUCATION COMMITTEE

Free Webinar training by NCMA



Inflation: Economic Price Adjustments

With the recent rise in inflation, contractors are approaching their contracting officers increasingly for relief. How can you discern when relief is warranted and the proper steps to take? | Live Virtual Training | Intermediate | 90 minutes | 1.5 CPE/CLP | **\$0 member**/\$69 non-member

Class Length: 90 Minutes virtual training

When: May 11, 2023

Be sure to visit ncmahq.org to sign up for this timely course!

Studying for your Certification exam?

There are a variety of NCMA tools at your disposal to help you prepare for the exam.

NCMA offers certification prep courses each year:

Upcoming CPCM™ and CFCM™ Courses

Practice Exams are also available for purchase through NCMA.

Study and study some more!

There is a lot a material to cover for each exam! Brush up on your study habits and learn new skills that will help you recall information for the exam. At a glance, several study tools include:

Term	Registration Window	Course Dates
Summer 2023	Open Now! - June 23	June 26 - September 9
Fall 2023	August 21 - September 22	September 25 - December 9
CCMA Course	Anytime	Anytime

Flashcards

- Brainscape (look for card sets other members have prepared for NCMA exams and/or create your own!)
- Quizlet

Notes

- Mind Mapping – Mind mapping is a visual way to organize thoughts, ideas, course content in a logical way so you can recall information quickly and clearly. Query “mind mapping” online and discover an abundance of software and strategies (including simple pen and paper!) to put this tool to use right away.
- Phone/Tablet apps (some require payment) GoodNotes 5, Evernote

“An investment in knowledge pays the best interest.” Benjamin Franklin

Stay tuned for more information from the Education Committee as this PY gets going. In the meantime, check out the New Certificate Courses available thru the NCMA HQ website! (Membership Required)

[New Certificate Courses](#)



NATIONAL CONTRACT MANAGEMENT ASSOCIATION
OF EAST TENNESSEE

NEWSLETTER

As always, if you have any thoughts or suggestions on how to make our newsletter more informative or useful, please let us know!

Tracie Miller tracie@edwardssupply.com

Taylor Tatum taylor@edwardssupply.com

Stephen Weigel stephen@edwardssupply.com

SOCIAL MEDIA

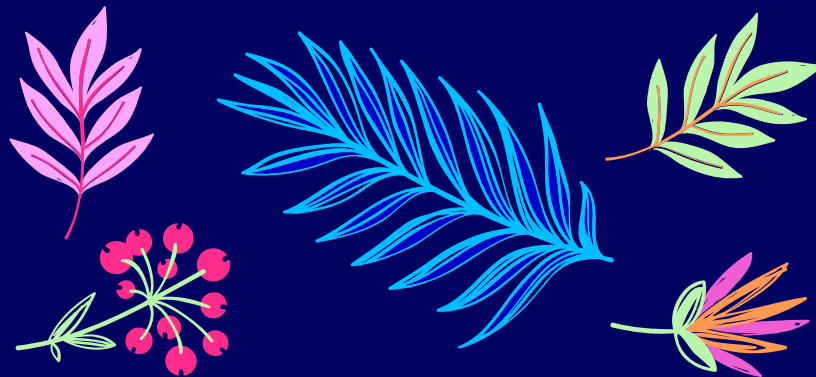
Please like our Facebook Page!

[**EAST TENNESSEE FACEBOOK PAGE**](#)

Join our LinkedIn Page!

[**EAST TENNESSEE LINKEDIN PAGE**](#)

NCMA Spring Social Membership Drive



• DATE •

Thursday, April 27th, 2023

• TIME •

5:30PM – 7:00PM

• LOCATION •

Calhoun's - Oak Ridge
100 Melton Lake Peninsula
Oak Ridge, TN 37830

Free Drinks • Hors d'oeuvres

Come socialize with us at the NCMA Spring Social Event and bring a friend that is not part of the NCMA! Look forward to seeing you there! Please RSVP to Don Evans at devans@scisale.com and Amy Underwood at aunderwood@scisale.com by Friday, April 21st, 2023.



NATIONAL CONTRACT MANAGEMENT ASSOCIATION
OF EAST TENNESSEE

NCMA of East Tennessee: Activity Calendar for Program Year 2022-2023

Month	Date	Time	Event
May	3-May-23	11:30 AM	NCMA-ET Monthly Membership Meeting:
	18-May-23	11:30 AM	NCMA-ET Board of Directors Meeting: Scientific Sales, Oak Ridge
		COB	Deadline for NCMA-ET Newsletter Input Josh Mullen - Mentor-Protégé Joint Venture Agreements
June	8-Jun-23	11:30 AM	NCMA-ET Member Appreciation Event: *Moved to Thursday, June 8*
		COB	Deadline for NCMA-ET Newsletter Input
			Membership Appreciation



**NCMA of East Tennessee Board of Directors and Committee
Chairs for Program Year 2022 – 2023**

Officers	
President	Jamie Ford
President Elect	Justin Keck
Secretary	Amina Khaliq
Treasurer	Gary Mitchell
Chapter Advisor	Susan Starr
Committee Chairs & Co-Chairs	
Education	Nancy LaForce
	Ashley Bumgardner
Employment	Pamela Dawson
	Kala Dickerson
	Brooks Baldwin
Financial Advisor	
Chapter Excellence Award	Jamie Ford
	Justin Keck
	Susan Starr
Honors & Awards	Heidi Timmerman
	Susan Starr
Membership	Stephanie Grayson
	Landon Hill
	Casey McCracken
NES	Bethany Kalous-Henson
	Anna Jagers
	Scott Clemons
Newsletter	Tracie Miller
	Taylor Tatum
	Stephen Weigel
Nominations & Elections	Tess Klatt
Scholarships	Greta Ownby
	Brian Givens
Community Coordination	Courtney Gardner
	Misty Tanner
Student Community	Jack Yardley
Programs	Katherine Bumgardner
	Landon Hill
Webmaster	Lindsey Evans (chairman)
	Stephanie Grayson
Social Media	Amanda Daugherty
Social	Vicki Dyer
	Don Evans
Sponsorship	Ted Hotz
	Thomas Golacinski
Media	Don Evans
	Ashley Bumgardner
	Stephen Weigel
Stronger TogetHER	Kathrine Higley (chairperson)
	Amy Underwood
	Heidi Timmerman
National News (National BOD)	Heidi Timmerman

Our Honorary Platinum Partner



Scientific Sales, Inc. – A small woman-owned, minority and disadvantaged business supplying laboratory, safety, environmental and industrial items since 1987.

Our Gold Partners



CONSOLIDATED NUCLEAR SECURITY operates the Pantex Plant and Y-12 National Security Complex in support of the National Nuclear Security Administration.

CNS comprises member companies Bechtel National, Inc.; Leidos; ATK Launch Systems; and SOC LLC, with Booz Allen Hamilton, Inc. as a teaming subcontractor.

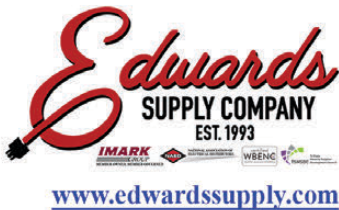
To achieve these goals, CNS is dedicating a senior team of managers from its member companies who bring extensive experience to meet the challenges and opportunities of leading two world-class facilities with one vision.



University of Tennessee/Haslam College of Business/Office of Graduate & Executive Education - From its top-notch supply chain management and highly regarded accounting programs to its renowned global leadership scholars program and physician EMBA program, Haslam College of Business is 100 years strong in business education. Its six departments, nine centers and institutes and four forums, and graduate and executive education programs reach across the for profit, not-for-profit and governmental sectors of business. No matter your niche, you can find a place to make a difference at UT Haslam. Its students and faculty create the change that changes your world for the better.



Pugh CPAs – Our experienced business advisors provide timely, accurate and comprehensive tax, audit and accounting services for government contractors of all sizes.



Edwards Supply Co - Edwards Supply is an award winning, small, minority, and woman-owned business located in Oak Ridge, TN since 1993. Representing world class products in the electrical industry such as 3M, ABB/GE Industrial, B-Line, Burndy, Greenlee, Klein, Siemens, Unistrut, etc. to name a few. Edwards Supply's 100 years of combined product experience and award-winning customer service, enables us to exceed the high standards our customers demand of their key suppliers.

Our Silver Partners



VWR – Acquired by Avantor in 2017 as a wholly-owned subsidiary, VWR serves as a leading global provider of product and service solutions to laboratory and production customers in the pharmaceutical, biotechnology, industrial, education, government and healthcare industries. The combined company is a trusted end-to-end partner to customers and suppliers from discovery to delivery. With operations in more than 30 countries and a diverse portfolio that includes more than four million branded and manufactured products, we enable customer success through innovation, cGMP manufacturing and comprehensive service offerings. Collectively, we set science in motion to create a better world.



NATIONAL CONTRACT MANAGEMENT ASSOCIATION
OF EAST TENNESSEE



WOMBLE
BOND
DICKINSON

www.womblebonddickinson.com

WOMBLE BOND DICKINSON - Our regional heritage and local knowledge — combined with a transatlantic outlook — generate the insights capable of unlocking more opportunities for our clients. With locations on both sides of the Atlantic, we provide the breadth of legal experience and services to meet our clients' needs without losing the intimacy of being connected to our different communities. These strong local and regional ties enable us to remain close to our clients and the issues they care about. With teams located across the US and the UK, and networks and relationships around the world, we bring an international perspective and extended jurisdictional reach to a wide range of client needs — a powerful combination that presents a compelling alternative to other firms.



East Tennessee Chapter

BECOME A CORPORATE SPONSOR OF YOUR CHAPTER TODAY!

Gold

\$750

- Up to 4 additional attendees invited at the Member Price (savings of \$3 per attendee) to a monthly luncheon of choice.
- Advertised with full company logo banner as the Gold Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Gold name tag banner for NMCA functions.
- Opportunity to leave literature at luncheon events.

Silver

\$500

- Up to 2 additional attendees invited at the Member Price (savings of \$3 per attendee).
- Advertised with full company logo banner as the Silver Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Silver name tag banner.

Bronze

\$300

- Advertised with company name as the Bronze Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Bronze name tag banner.

Sponsorship Application



The East Tennessee Chapter would like to offer you a brand new sponsorship opportunity for the 2022-2023 Program Year in support of our continuing education program. Our monthly luncheon meeting is generally held on the first Wednesday of every month from 11:30am till 1:00pm. This educational series helps local acquisition professionals on both the government and industry side earn Continuing Professional Education (CPE) hours while learning about the most current or "hot" topics affecting the acquisition community from noted government and industry leaders.

The National Contract Management Association (NCMA), founded in 1959, is the world's leading professional resource for those in the field of contract management. The organization, which has over 20,000 members, is dedicated to the professional growth and educational advancement of procurement and acquisition personnel worldwide. NCMA strives to serve and inform the profession it represents and to offer opportunities for the open exchange of ideas in neutral forums.

A sponsorship with our Chapter would include your company advertised at our monthly luncheons, in our monthly newsletter and on our website. Your company would also receive a discounted rate for attendance at our monthly luncheons, and a "SPONSOR" ribbon to add to your name tag at each Chapter event.



Company Information

COMPANY NAME

CONTACT NAME

ADDRESS

STE#

CITY/STATE

ZIP

TELEPHONE

E-MAIL

WEBSITE

Please mail the completed registration form along with sponsorship payment to East Tennessee Chapter of NCMA, PO Box 5234, Oak Ridge, TN 37831. Make all checks payable to East Tennessee Chapter of NCMA.

Payment Method

Check enclosed for \$ _____

Please debit my bank account for:

ACCOUNT #

CHECKING/SAVINGS

ROUTING #

NAME ON ACCOUNT

SIGNATURE

Sponsorship Type

Gold - \$750

- Up to 4 additional attendees invited at the Member Price (savings of \$3 per attendee) to a monthly luncheon of choice.
- Advertised with full company logo banner as the Gold Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Gold name tag banner for NMCA functions.
- Opportunity to leave literature at luncheon events.

Silver- \$500

- Up to 2 additional attendees invited at the Member Price (savings of \$3 per attendee).
- Advertised with full company logo banner as the Silver Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Silver name tag banner.

Bronze - \$300

- Advertised with company name as the Bronze Sponsor in the monthly Chapter Insight Newsletter, the East Tennessee NCMA website (Sponsorship page will be displayed at start and finish of monthly luncheon meetings).
- Receive a Bronze name tag banner.



NCMA
NATIONAL CONTRACT MANAGEMENT ASSOCIATION®

CONNECTING TO
CREATE WHAT'S NEXT



WHERE **YOU** BELONG

WHY NCMA



EMPOWER YOUR PEOPLE



NCMA has enhanced my career in many ways. The Certified Federal Contract Manager (CFCM) course, for example, really helped me gain a better understanding of the FAR. I then took the certification test and received an instant promotion after becoming a CFCM.

–**Courtney Hewlett**, CFCM, Academy Medical, LLC



STAY CURRENT



My NCMA membership keeps me current on federal government contracting issues and changes, as well as access to relevant peers to fully understand differing perspectives on those contracting issues and changes. I would be at a significant professional disadvantage if I were not a member of NCMA.

–**Russell Huffman**, NCMA Fellow, Webster University



BE PART OF THE GOLD STANDARD



NCMA is the only professional association for contracts management professionals recognized nationally in the U.S. with local chapters in nearly every state. It is equally recognized and respected at all levels of government and industry. NCMA members are considered to be at a higher level of professional competence.

–**Mueed Shams**, CPCM, CFCM, Oracle Corporation





MEMBER BENEFITS



Collaborate—our members-only online forum that connects you with contracting professionals around the world



Access to up-to-the-minute career opportunities on [ContractManagementJobs.com](https://www.contractmanagementjobs.com)



Over **80 local chapters** through which to build your network



Discounts on **CPE/CLP-accruing** conferences, events, and e-learning; certification prep; and the *Contract Management Body of Knowledge (CMBOK)*



Contract Management Magazine—the leading publication for contract management news and emerging trends



Access to government and industry leadership from organizations like the Department of Defense, SAIC, General Dynamics, and more

JOINING NCMA PAYS DIVIDENDS

NCMA members receive preferred pricing on the education, content, and events they need to become the best in their field:

CONFERENCES >>> Members save **\$175**

CERTIFICATION ONLINE PREP COURSES >>> Members save **\$100**

CERTIFICATION APPLICATIONS >>> Members save **\$200**

LEARNING PATHWAYS >>> Members save **\$45**

E-COURSES >>> Members save **\$10**

NCMA BOOKS AND REFERENCE MATERIALS >>> Members save **15-30%**

CONTRACT MANAGEMENT MAGAZINE >>> **Free** to members (unavailable to nonmembers)

READY TO GET STARTED?

INDIVIDUAL MEMBERSHIP

MEMBER ADVOCATE TEAM
memberservices@ncmahq.org

GROUP MEMBERSHIP (50+)

BLAKE BOYNTON
Business Development Manager
blake.boynton@ncmahq.org
571-382-1137

NCMAHQ.ORG



YOU ALWAYS HAVE OPTIONS WITH NCMA'S EDUCATIONAL RESOURCES



NCMA
E-LEARNING

Live Webinars

Thursdays at Noon ET (1.5 CPE/CLPs)

Courses

1 to 40 hours (1 to 40 CPE/CLPs)



NCMA
EVENTS

National Education Seminars (NES)

Hosted by Local Chapters (7 CPE/CLPs)



NCMA
STORE

Contract Management Body of Knowledge

Certification Exam Study Guides

Desktop Guides



NCMA
PROGRAMS

Leadership Development

10 months (160 CPEs/CLPs)

WWW.NCMAHQ.ORG/EDUCATION

STAND OUT FROM THE CROWD



Transform your career with an NCMA certification



TOP REASONS TO OBTAIN AN NCMA CERTIFICATION

- Career progression
- Earning potential—be part of the top 10% that earns \$123,000 or more*
- Validation of your in-depth understanding of contract management

*Bureau of Labor Statistics

CERTIFICATION PROGRAMS

CERTIFIED PROFESSIONAL CONTRACT MANAGER (CPCM)

Validates your overall knowledge of the *Contract Management Body of Knowledge (CMBOK)*

ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 120 CPE Hours

Contract Management Experience: 5 Years



CERTIFIED FEDERAL CONTRACT MANAGER (CFCM)

Validates your overall knowledge of the *Federal Acquisition Regulation (FAR)*

ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 80 CPE Hours

Contract Management Experience: 1 Year



CERTIFIED COMMERCIAL CONTRACT MANAGER (CCCM)

Validates your overall knowledge of the *Uniform Commercial Code (UCC)*

ELIGIBILITY REQUIREMENTS:

Education: Undergraduate Degree

Credits: 80 CPE Hours

Contract Management Experience: 1 Year



CERTIFICATION PROCESS



Complete and submit application



Application approval period (up to 15 business days)



Register for the exam (and study!)



Pass the exam and watch your career transform

HERE'S WHAT YOUR PEERS HAD TO SAY...



My goal is to be an expert in contract management. NCMA certification is the best way to make visible my area of expertise.

—Self-motivated contract management professional



Working in the defense industry, the CPCM makes me more eligible for key positions on contracts.

—Member of defense industry



My NCMA certification evidences my commitment to the field of contract management.

—Early career professional



It has given me credibility in the field and led to advancement in position and salary.

—Long-term contract management professional



These certifications carry a lot of credibility with my government contracting counterparts.

—Government contractor



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