



## The President's Corner

By the time you read this newsletter the Chapter will have completed another successful National Education Seminar (NES). We have outstanding programs lined up for our last two membership meetings so be sure and be there. As you are asked about helping with the Chapter activities next year, please consider participating. We need your ideas and leadership. It was only through any great volunteers who chipped in this year that our Chapter did so well. This is a great organization and you can have an active part in it. Hope to see you all at the membership meeting and workshop on May 1, 2002.

**Joel Pearman**

### About The Speaker.....

Rebecca Vanover joined the General Services Administration in May 1989. She is a Business Development Specialist with the Office of Enterprise Development in Atlanta. Ms. Vanover is responsible for coordinating comprehensive business and counseling services on how to sell products and services to the federal government. She participates annually in conferences in the Southeast speaking on topics related to doing business with GSA.

### About the Workshop.....

Our May membership meeting is coming up on May 1—less than a week after our NES, and we know how hard it is to fit all these programs into your schedule. However, the May workshop and membership meeting topics have been requested many times by our members over the past months. It has been a challenge to find a speaker who can travel.

So, by popular member demand, we have as our special guest, Rebecca Vanover from the General Services Administration Office of Enterprise Development, who will educate us on GSA Schedule Contracting. The workshop topic will be “How to Get a GSA Schedule Contract”, followed by the luncheon presentation topic “How to Use a

## WORKSHOP

**Where:** Garden Plaza Hotel  
**When:** May 1, 2002  
 Workshop begins at 10:30 a.m.  
**Speaker:** Rebecca Vanover  
**Topic:** How to Get a GSA Schedule Contract

## MEMBERSHIP MEETING

**Where:** Garden Plaza Hotel  
**When:** May 1, 2002  
 Social Hour begins at 11:30 a.m.  
 Lunch will be served at 11:45 a.m.  
**Cost:** \$12 Members  
 \$15 Non-Members  
 Please pay at the door with cash, personal check, or company check only.  
**Speaker:** Rebecca Vanover  
 General Services Administration  
**Topic:** How to Use a GSA Schedule Contract  
**Menu:** Fresh Tossed Garden Salad with Assorted Dressings, Chicken Picata, Wild Rice, Baby Carrots, Assorted Rolls and Butter, Chef's Choice Dessert, Coffee, Iced Tea, & Water  
**RSVP:** Call Vicki Dyer at 483-9332 or fax to 483-0241.  
**NOTE:** Please make reservations by 5:00

GSA Schedule Contract”. Using a GSA contract will be discussed both from the perspective of the federal agency or prime contractor, as well as how to market your company if you already hold a GSA contract.

Please mark your calendar and plan to attend this informative workshop and membership luncheon on May 1 at the Garden Plaza. Our speaker is formerly from East Tennessee so let’s welcome her return by having a great turnout. (Note there is no charge for the workshop, but reservations are required since space is limited).

***Barbara Turner***



**Treasurer’s Report.....**

As of March 31, 2002, there was \$9,554.21 in checking, \$528.41 in savings, \$100 in cash, and \$5,756.75 in a CD for a total of \$15,939.37.

***Seaira Stephenson***

**From Membership.....**

As of April 24, 2002 there were 153 members in the East Tennessee Chapter.

***Gina Thomas***

**2002/2003 Proposed Slate of Officers.....**

The following slate of Officers have been nominated for the 2002/2003 program year.

- |                      |                   |
|----------------------|-------------------|
| Joel Pearman         | President         |
| Bob Lynch            | Vice President    |
| Barbara Turner       | National Director |
| Katherine Bumgardner | Secretary         |
| Laura Davis          | Treasurer         |

Nominations will be accepted from the floor at the membership meeting on May 1, 2002.

**Upcoming Events.....**

<b>2002 Program Schedule</b>	
<b>May 1, 2002</b>	Membership Meeting, 11:30 a.m., Garden Plaza
<b>May 15, 2002</b>	Board Meeting, 12:00 p.m., Location TBD
<b>June 5, 2002</b>	Membership Meeting, 11:30 a.m., Garden Plaza

**2001/2002 Officers and Chairs**

<b>Position</b>	<b>Name</b>	<b>Telephone Number (Area Code 865)</b>	<b>E-mail</b>
President	Joel Pearman	241-5305	<a href="mailto:pearmanje@sns.gov">pearmanje@sns.gov</a>
Vice President	Bob Lynch	241-1135	<a href="mailto:O3n@bechteljacobs.org">O3n@bechteljacobs.org</a>
National Director	David Wallace	482-1066, x 316	<a href="mailto:wallacedw@cdm.com">wallacedw@cdm.com</a>
Secretary	Katherine Bumgardner	482-7440 x 128	<a href="mailto:kbumgardner@scgincorp.com">kbumgardner@scgincorp.com</a>
Treasurer	Seaira Stephenson	481-6546	<a href="mailto:seaira@bellsouth.net">seaira@bellsouth.net</a>
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Graalman	Christine Bond	560-1372	<a href="mailto:christine.bond@power.alstom.com">christine.bond@power.alstom.com</a>
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