

The NCMA VOICE

February 2001

The President's Corner.....

Please join us at the March membership meeting. I look forward to seeing you.

David Wallace

About the Speaker...

Mr. Tim Myrick the Program Director for the ORNL Facilities Revitalization Project, was born and raised in Kansas. He has spent the last 23 years in Tennessee and calls it his permanent home. Mr. Myrick has a B.S. in Nuclear Engineering from Kansas State (remember the Cotton Bowl) and an M.E. in Environmental Engineering from the University of Florida (remember every September). He has worked on the Oak Ridge Reservation at ORNL and the ETTP Site for over 15 years. His primary fields have been waste management and environmental restoration programs, with an 8 year stretch at SAIC as an environmental consultant.

Please join us in welcoming Mr. Myrick.

Treasurer Report.....

As of February 27, 2001 there was \$4,291.95 in checking, \$522.19 in savings, and \$5,357.00 in CD for a total of \$10,171.14.

Judy Franklin



NCMA MEMBERSHIP MEETING

Where: Garden Plaza Hotel

When: March 7, 2001

Social Hour begins at 11:30 a.m.

Lunch will be served at 11:45 a.m.

Cost: \$11 Members, \$13 Non-Members

Topic: The ORNL Facilities Revitalization Project

Speaker: Mr. Tim Myrick

Menu: Fresh Tossed Garden Salad with Assorted Dressings, Rolled Roast Beef with Mushroom Gravy, Walnut-Glazed Green Beans, Horseradish Mashed Potatoes, Assorted Rolls, Key Lime Pie, Coffee, Iced Tea, & Water

RSVP: Call Vicki Dyer at 483-9332.

NOTE: Please make reservations by 5:00 p.m., Friday, March 2, 2001.



Education.....

The Spallation Neutron Source (SNS) Procurement Division, in conjunction with the local NCMA chapter, will conduct a training program by George Washington University

through ESI to maintain and enhance the professional standards of our local procurement work force. Successful completion of the entire program will result in a Masters Certificate in Government contracts.

The program consists of 7 courses over a 3-year period. It will be taught at the SNS Project Office at 701 Scarboro Road, Oak Ridge. The classes will be no longer than 1 week, with both a morning and afternoon session offered to allow work flexibility. We expect between 15-20 students per class.

The first course, *Government Contracts Basics*, is scheduled for the week of April 2. The price for the training is \$1,050 for NCMA members, and \$1,250 for nonmembers. The fee, due by March 30, should be sent the NCMA Chapter Treasurer, Judy Franklin at CH2M Hill, 151 Lafayette Drive, Oak Ridge, TN 37830. You do not have to sign up for all the courses unless you intend to receive the Master's Certificate.

The second course, *Contract Pricing*, is scheduled for the week of October 8, 2001. The other courses offered will be *Negotiation Strategies & Techniques*, *Source Selection: The Best Value Process*, *Contracting for Commercial Products and Services*, *Project Management for Contracting Professionals*, and *Operating Practices in Contract Administration*.

Right now there are about 10 openings for the first session, so act soon. Contact Joel Pearman (pearmanje@ornl.gov) or Al Guidry (guidrya@ornl.gov) if you need additional curriculum information or if you wish to reserve a place.

Timely Topics.....

What To Do When You're Called On the Carpet.

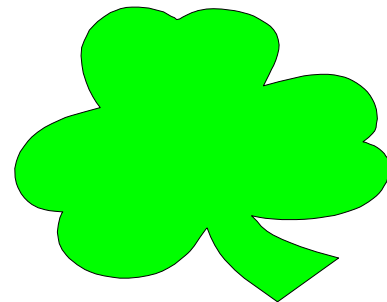
When you are called on the carpet....how do you react? Do you listen to what your boss has to say about you and your performance? Your first reaction may be to put up defenses and offer excuses. Resist the temptation. By refusing to listen to criticism or failing to acknowledge that it might be valid, you close the door on any chance to learn from experience. Instead, pay close attention to your boss's comments so you don't make the same mistake---or a similar one---again. How adeptly you accept criticism can make a big difference in your future.

Briefly Noted

Submitted by David Wallace

Membership.....

As of February 27, 2001 the East Tennessee Chapter had 152 members.



NES 2001.....

The National Education Seminar will be held May 9, 2001, at the Garden Plaza Hotel. The topic for this year is “*The Contracting Professional as a Risk Manager*”.

Every aspect of business carries some degree of risk, as a contracting professional you must manage these risks to avoid situations that might jeopardize your contracts. NCMA’s *2001 National Education Seminar (NES)* shows you how to anticipate and control the financial, legal, and performance risks that can impact your contracts.

Whether you’re buying or selling, the risks you face begin from the time you decide on a price and contract type and compound throughout the contract life cycle. Every term and condition of your contract carries some risk, even the decisions on which clauses to include carry risk. At NES 2001, you’ll learn specific techniques for analyzing these decisions and managing their associated risks.

Learn how to identify potential risks, quantitatively analyze their potential impacts, and include the associated costs in your contract plan. You’ll also find out how to monitor the contract during contract performance to detect if a risk situation occurs and how to mitigate the risk to minimize the impact. Real-world examples demonstrate how the principles work in action and hands-on exercises reinforce what you’ve learned. The final class discussion covers a laundry list of all potential external and internal risks that you might face and provides a strategy for handling each.

Please stay tuned for additional information on NES 2001.

Upcoming Events.....

2001 Program Schedule	
February 7, 2001	<i>Membership Meeting, 11:30 a.m. Garden Plaza</i>
February 20, 2001	<i>Board Meeting, 12:00 a.m., at the office of CDM Federal Programs</i>
March 7, 2001	<i>Membership Meeting, 11:30 a.m., Garden Plaza</i>
March 20, 2001	<i>Board Meeting, 12:00 p.m., at the office of CDM Federal Programs</i>
April 11, 2001	<i>Membership Meeting, 11:30 a.m., Garden Plaza</i>
April 17, 2001	<i>Board Meeting 12:00 p.m., at the office of CDM Federal Programs</i>
May 9, 2001	<i>NES Garden Plaza</i>
May 15, 2001	<i>Board Meeting, 12:00 p.m., at the office of CDM Federal Programs</i>
June 6, 2001	<i>Membership Meeting, 11:30 a.m., Garden Plaza</i>