



The President's Corner

Interest in becoming certified by NCMA as a Certified Federal

Contracts Manager continues to grow as the initial study session is scheduled for November 12, 2003, at the Doubletree Hotel, Small Boardroom starting at 9:30 a.m.. The study process involves two areas: the CFCM and the General Body of Knowledge examinations.

Mary Berry, our Education Chair, has set all the study sessions to prepare us for the examinations. Please check the article in this newsletter for more information. We appreciate Mary's leadership in this important effort.

Thanks also to Joel Pearman and ORNL for renewing the relationship with our NCMA Chapter regarding continuing educational opportunities provided by the George Mason University. Joel's announcement is in this newsletter. This is an excellent way to build credentials without the expense associated with travel to the university.

Finally, our program for the November 12, 2003, Chapter meeting will inform us of an important US Government policy affecting many NCMA members, i.e., "A-76, Performance of Commercial Activities" which impacts all federal agencies. This topic is frequently mentioned but, due to its complexity, is often obscure. Thanks to Barbara Jackson in arranging this program along with Barbara Turner, the Program Chair.



Reminder: November's meeting is one week later due to the schedule for the ETEBA Business Opportunities Conference. We hope many NCMA members will have the opportunity to participate in this event.

Bob Lynch

MEMBERSHIP MEETING

- Where:** Double Tree Hotel
- When:** November 12, 2003
- Social begins at 11:30 a.m.
Lunch will be served at 11:45 a.m.
- Cost:** \$12 Members, \$15 Non-Members
- Speaker:** Mr. Jerry W. Mize, Southeastern Regional Director for Management Analysis, Incorporated
- Topic:** A-76 Procurements
- Menu:** Fresh Garden Salad with assorted Dressings, Roasted Turkey Breast with Cornbread Dressing, Creamy Mashed Potatoes, Green Beans, Cranberry Sauce, Assorted Rolls and Butter, Chef's Choice Dessert, Iced Tea, Coffee, Decafe, and Water.

Please pay at the door with cash, personal check, or company check only.

RSVP: Call Vicki Dyer at 483-9332 or fax to 483-0241 as soon as possible.

See You There!

About the Speaker

Jerry W. Mize is the Southeastern Regional Director (located in Atlanta) for Management Analysis, Incorporated (MAI) of Vienna, Virginia, a consulting firm specializing in OMB Circular A-76 studies.

Prior to joining MAI, Mr. Mize had over 20 years experience as a Federal manager planning, directing, and integrating policies, programs, and initiatives pertaining to organization and management. These programs include finance and accounting, programming and budgeting, manpower and equipment surveys, base realignment/closure, cost and economic analysis, reengineering and performance oriented reviews. Mr. Mize had oversight of the A-76 Program for over 10 years prior to his retirement from the U.S. Army's largest Major Command, Headquarters Forces Command (FORSCOM), based at Fort McPherson, GA. He was Principal Advisor to the FORSCOM Command Group concerning A-76 program implementation and progress.

Since joining MAI in 1999, Mr. Mize is providing technical oversight, training, and input on A-76 studies. He holds an M.A. in Management and Public Relations from Central Michigan University

BECOME A CERTIFIED FEDERAL CONTRACTS MANAGER

Successfully obtaining any of the NCMA certifications will demonstrate your knowledge of the functional area over those who are not certified. This could give you a "leg-up" on the job market competition in the Federal Government contracting arena.

The Chapter has decided to assist those members who would like to earn a CFCM certification by providing study sessions prior to each Membership Lunch meeting. Chapter members who have already obtained a NCMA certification will lead these study sessions. Who could be better than someone who has already been through the process! The CFCM material will be divided into eight separate study sessions (November 2003 – June 2004). Sitting for the CFCM exam should immediately follow.

There will be no charge for NCMA members. Non-members will pay \$20 for each study session, which, if you do the math, is more expensive than an NCMA membership. The first session is at the Double Tree on November 12, 2003, at 9:30 am.

More information can be found on the Chapter website at <http://ncmaet.com/files/>. If you are interested in participating please contact Mary Berry 220-4959 or mary.berry@jacobs.com.

*Mary Berry and Barbara Turner
Programs and Education*





2003/2004 ELECTED OFFICERS

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Thank You!

The Board would like to extend a great big thank you to Ms. Vicki Dyer for hosting the monthly board meetings at Scientific Sales. Thank you Vicki for your generous hospitality.

Professional Development Program.....

ORNL, in conjunction with NCMA ET, is continuing its professional development program by offering courses resulting in a Master's Certificate in Commercial Contracting. The courses will start in December or January. There will be a total of 7 courses over the next 3 years covering various commercial contracting topics. Each course will consist of 5 one-half day classes at a cost of approximately \$1,100 each. The Federal Marketing Group will be conducting the training under the auspices of George Mason University. If you have any questions or would like to participate, contact Joel Pearman, ORNL Contracts Division, 241-5305, permanje@ornl.gov

Joel Pearman



Upcoming Events.....



2003/2004 Program Schedule	
November 12, 2003	Membership Meeting, 11:30 a.m., Double Tree
November 19, 2003	Board Meeting, 11:30 a.m., Scientific Sales
December 3, 2003	Membership Meeting, 11:30 a.m., Double Tree
December 17, 2003	Board Meeting, 11:30 a.m., Scientific Sales
January 7, 20034	Membership Meeting, 11:30 a.m., Double Tree
January 21, 2004	Board Meeting, 11:30 a.m., Scientific Sales
February 4, 2004	Membership Meeting, 11:30 a.m., Double Tree
February 18, 2004	Board Meeting, 11:30 a.m., Scientific Sales
March 3, 2004	Membership Meeting, 11:30 a.m., Double Tree
March 24, 2004	Board Meeting, 11:30 a.m., Scientific Sales
April 7, 2004	National Education Seminar, TBA, Double Tree
May 12, 2004	Membership Meeting, 11:30 a.m., Double Tree
May 19, 2004	Board Meeting, 11:30 a.m., Scientific Sales
June 2, 2004	Membership Meeting, 11:30 a.m., Double Tree



**HAPPY
THANKSGIVING!**