

The President's Corner

As we reflect on the one-year anniversary of the events of 09-11-01 and anticipate the season of Thanksgiving, we should take the opportunity to think about our role in the world around us. Stephen King, in his article, *What You Pass On*, written last November, poses that all of us come into the world and leave it the same. What makes the difference is what we do here. We can make a difference. Margaret Meade said that small groups of thoughtful, committed people can change the world. "Indeed, it is the only thing that has."

That's true in NCMA-ET. You have an extraordinary group of people who have volunteered to lead your organization. We should do our part, whatever it is, to support them for the improvement of our organization and our profession.

Thanks for being a part of this effort.

Joel Pearman

About the Speaker

Mr. Richard H. Hopf III is the Director for Procurement and Assistance Management at the U.S. Department of Energy (DOE).

Mr. Hopf was named to his current position in 1994. He serves as the DOE Senior Procurement Executive, responsible for the development and implementation of policies, procedures, and management systems. Before this appointment, he was the General Services Administration's Associate Administrator for Acquisition Policy,



where he acted as the agency's Procurement Executive. He was a

WORKSHOP

- Where:** Garden Plaza Hotel Board Room
- When:** November 5, 2002, 10:30 a.m.
- Topic:** Are You Imposing Or Accepting Too Many Flow-Down Clauses?
- Speaker:** Mr. Dan Sweet, Corporate Subcontracts Manager, Jacobs Engineering

MEMBERSHIP MEETING

- Where:** Garden Plaza Hotel
- When:** November 5, 2002
- Social Hour begins at 11:30 a.m.
Lunch will be served at 11:45 a.m.
- Menu:** Chef Salad with Assorted Dressings, Roast Turkey with Corn Bread Dressing, Mashed Potatoes, Green Beans, Assorted Dinner Rolls and Butter, Chef's Choice Dessert, Iced Tea, Coffee or Decafe
- Cost:** \$12 Members, \$15 Non-Members

Please pay at the door with cash, personal check, or company check only.

- Speaker:** Mr. Richard H. Hopf III, Director of Procurement and Assistance Management, U.S. Department of Energy

Topic: *DOE Procurement Update*

RSVP: Call Vicki Dyer at 483-9332 no later than Friday, November 1,

About the Speaker Cont.....

member of the Federal Acquisition Regulatory Council, was responsible for issuance of the Federal Acquisition Regulation, and directed activities of the Federal Acquisition Institute. He began his government career as an attorney serving at various times as trial, procurement operations, and legislative affairs counsel. He has received two Presidential Rank Awards, the GSA Meritorious Service Award, and two Secretarial Gold Medal Awards.

About the Workshop.....

The Chapter will sponsor a workshop preceding the membership luncheon entitled "Are you imposing or accepting too many flow-down clauses? - Traps we set for ourselves." This workshop will discuss the misconceptions that contractors working under a federal government contract must subcontract as the government would and subcontractors accepting work under prime contracts must accept all provisions that reside in the prime. The instructor for this workshop will be Mr. Dan Sweet, Corporate Subcontracts Manager, Jacobs Engineering.

Coming Up.....

Coming in December your local chapter is sponsoring a Federal Publications Seminar. The Seminar will be held Tuesday, December 10, 2002 at the Garden Plaza Hotel and is entitled Maximizing Revenue Through Contract and Project Analysis. A registration form is attached to the newsletter email.. Please come and be a part of this exciting program.

2002/2003 OFFICERS

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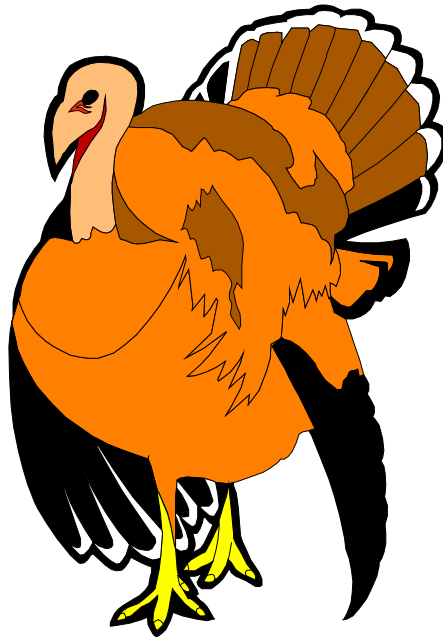
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Upcoming Events

2002 Program Schedule	
November 5, 2002	Workshop, 10:30 a.m., Garden Plaza, Speaker Dan Sweet, Topic: Are You Imposing Or Accepting Too Many Flow-Down Clauses? Membership Meeting, 11:30 a.m., Garden Plaza, Speaker Richard Hopf, Director, Office of Procurement and Assistance Management, DOE HQ. Topic: DOE Procurement Update
November 20, 2002	Board Meeting, 11:30 a.m., Location TBD
December 4, 2002	Membership Meeting, 11:30 a.m., Garden Plaza, Speaker Charles Crowe, Director, Procurement and Contracts, DOE Oak Ridge. Topic: Responding to Request for Proposals
December 10, 2002	Federal Publications Seminar, Tuesday, December 10, 2002, Garden Plaza Hotel, Topic: Maximizing Revenue Through Contract and Project Analysis
December 18, 2002	Board Meeting, 11:30 a.m., Location TBD



Happy Thanksgiving